

REGARDED AS ONE OF
THE **TOP EXECUTIVE
RECRUITERS** IN
THE COUNTRY

OUR GOAL IS TO DELIVER
GREAT LEADERS.



IT'S TIME FOR A **BETTER WAY.**
IT'S TIME FOR THE **PATRICE WAY.**



**PATRICE &
ASSOCIATES**

EXECUTIVE RECRUITING

EXECUTIVE SEARCH

For over 30 years, our team of experts have helped many of the most successful hospitality and retail organizations build their senior leadership teams nationally, regionally and locally for a wide variety of needs.

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- info@patriceandassociates.com

**YOUR SEARCH FOR
EXCELLENCE STARTS
AND ENDS HERE**



RETAINED SEARCH – PREMIER EXECUTIVE SEARCH

Patrice & Associates' Premier Program is our retained search division, focused on placing top executives in hospitality and related organizations.

- CLIENT INTAKE PROCESS:**
We develop a complete profile on your company, which includes identifying your market position, value differentiators and talking points to market your company to the top tier candidates.
- IDEAL CANDIDATE PROFILE:**
We create a customized search assignment based on the Ideal Candidate profile for the relevant positions after extensive screening.
- SEARCH STRATEGY/PLAN:**
We outline a complete sourcing strategy with timelines for presentation of candidates, to ensure we select the top candidates with specific attributes required for the vacant position.
- CANDIDATE PRESENTATION:**
We present a candidate profile(s) to your company with comprehensive presentation documents, showing in detail, the matching criteria for how it meets the parameters of the search assignment.
- CLIENT INTERVIEW PROCESS:**
You interview the candidates and we work in sync with you to narrow down to the search to the top tier candidates. We present final reference check information after thorough background checks.
- THE ON-BOARDING PROCESS:**
We work with you to help you craft a candidate offer and actively manage the package negotiation. We manage the offer and acceptance process from the beginning to the end.
- FINAL SELECTION PROCESS:**
We provide coaching through the final stages of recruiting process, covering everything before, during and after the executive is on-boarded at your company.

**WE KNOW THE
MARKET AND HAVE
THE INSIGHTS.**

We go beyond networking with respected industry contacts to source great talent.

WHY CHOOSE US?

- Premium Placements with Highly-Qualified Executives and Professionals.
- We assess candidates based on past experiences, future potential and cultural attributes.
- Skilled in the Art of Headhunting - We recognize true talent suited for your organization

